Environmental technology and products F	<u>'R for Busi</u>	iness Matching S	Seminar	in Jakarta, Indo	<u>nesia</u>			
(ICETT #: )				Prepared:	Aug 7,	2017		
Company name : Fuji Clean Co., Lte	<b>d.</b> Rep	presentative name	e : HIC	EAKI KIMURA	/ Mr.			
Business Field: Production and sales of small, medium a large-sized <i>jokaso</i> (combined wastewater treatme tank)	ent							
Technology / Product / Service PR Item								
[Category / name] On-site wastewater treatment equipment								
[Characteristics, performance and applicable area Jokaso is a piece of wastewater treatment equipment toilets but also domestic wastewater from kitchens at less than 20 mg/L, in general, and some models sewerage facilities. It consists of several portions par of anaerobic and aerobic treatment. <u>Small-sized jokaso, CE-model</u>	t, originally nd baths. T possess a	he quality of treat higher level treat	ed water	r is quite high, wi apability equival	ith BOD be ent to the	eing at of		
	•Wastew	ater treatment ca	oacitv					
	1.0~6.0 m <sup>*</sup> /day							
	•Quality of treated wastewater							
	Quality of influent $\rightarrow$ Quality of effluent							
	BOD:	200	20					
	SS:	160	20					
	T-N:	50	20					
	1	oaded in a marine	-	r (2 to 10 units de	pending			
Large-sized jokaso, PCN-model	on the tar	ık size)						
		ater treatment cap	pacity					
	10∼60 m²/day							
	1 T	of treated wastew	ater					
		Quality of influent	$\rightarrow$	Quality of efflue	nt			
	BOD:	200	15					
	SS:	160	10					
	T-N :	50	20					
	•One unit can be loaded in a marine container (40'HC)							

# Appeal Points

In Southeast Asian countries, including Indonesia, where remarkable economic development is being achieved, how to treat wastewater properly has become a very important issue. In solving this problem, Japanese-made jokaso can contribute greatly. One can not only install a unit more economically in a shorter period compared to a sewerage facility, but also achieve a treatment capability equivalent to or even better than that of a sewerage facility. In short, jokaso is a very efficient piece of equipment. Fuji Clean cooperates with its customers by providing support to building-up of a maintenance system for its products that have been installed and puts emphasis on providing training and follow-up activities for maintenance.

Strong points of Fuji Clean's jokaso

- · High-levels of wastewater treatment capabilities
- · Compact and light-weight units made of FRP
- · Installable economically in a short period of time
- Japanese-made products whose quality can be trusted
- · Stable quality of treated water realizable through proper maintenance

No. 1 market share in the Japanese market
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#### Difference compared with septic tanks

 $\diamond$  What is achievable with a septic tank?

With septic tanks generally used, outside Japan, as domestic wastewater treatment equipment, only anaerobic treatment is carried out after separating solids from liquids, and intermediately treated water is simply extracted from them. Their treatment capabilities are generally merely around 100 mg/L in terms of BOD of treated water, becoming a cause of environmental contamination.

Difference between septic tanks and jokaso

Structures are fundamentally different between septic tanks and *jokaso*. While only separation of solids from liquids and anaerobic treatment are carried out in a septic tank, a higher level of treatment of wastewater is achieved in *jokaso* by combining anaerobic and aerobic treatment. As a result, *jokaso* can treat wastewater not only for BOD reduction but also for T-N reduction.





Septic tank

# [Types of businesses interested in Indonesia in the future]

A: Export and sale of products B: Local manufacturing of products (at its own factory, factory of cooperating company or other)

C: Seeking business partners for technical matters, etc. (including joint research)

D: Seeking information sources (local business coordinator/advisor) E: Other (description required)

### [Detailed description of business expecting to the potentials in Indonesia]

Seeking companies that are to carry out market researches and sales agents that can help make Japanese-style *jokaso* adopted widely in Indonesia

[Business type/line of company/organization that are targeted as possible business partner(s)] Developers, construction companies, Japanese-affiliated housing companies, companies saddled with difficulties of domestic wastewater treatment, etc.

[Overseas]

# [Record of Installation / Actual Performance] (Use Application)

#### [In Japan]

· Sales and installation of many units all over Japan (No. 1 market share)

• Top-class research & development system in the industry (development of world's first combined wastewater treatment tank and development of a wastewater treatment tank whose nitrogen-removing capability was certified)



General way of installing *jokaso* 



Our product installed in a kindergarten in Vietnam making use of a

supporting program of the Japanese government



Maintenance training session for jokaso





Other Special Mentions concerning business activities in Indonesia						
		the product with no import duties, making use of Ve can issue a Certificate of Specific Origin as				
Company Profile						
Company name (in English): Fuji Clean Co., L	td. (in Japanese)	):フジクリーン工業株式会社				
Website: <u>http://www.fujiclean.co.jp/fujiclean</u>	/english/					
Address: 〒464–8613 4-1-4 Imaike, Chik	usa-Ku, Nagoya, Aichi					
Tel: +81- (52)-733-0863	Fax : +81-(52)-733-0238					
Email: <u>fujiclean@gmail.com</u>						
Whether direct contacts from Indonesian companies can be made or not:						
Tel Yes Manguage to be used Japanese · Englise · Bahasa Indonesia · Other(specify)) · No						
Mail Yes language to be used Japanes	<ul> <li>English</li> <li>Bahasa I</li> </ul>	Indonesia • Other(specify)) • No				
Department to contact Overseas Business Div	(Title)	(Name)				
	IVISION	Masaru Kasazaki / Mr.				
Tel:+81- (52)-733-0863	Fax:+81-(52)-733	3-0238 E-mail: <u>fujiclean@gmail.com</u>				
Main proprietary patents Many patents have	been granted in Japan					
Business activities that have been conducted in In	donesia: (Launching Date:	Sep, 2010)				
A Export and sale of products B: Local mar	ufacturing of products (at	its own factory, factory of cooperating company or other)				
C: Seeking a business partner for technological matters, etc. (including joint research)						
D: Seeking an information source (local busin	ess coordinator/advisor)	E: Other (description required) F: None				
Space for describing other business:						